

From: highbluff@prusd.com [mailto:highbluff@prusd.com]
Sent: Sunday, October 30, 2005 3:20 PM
To: ATR-Real Estate Workshop
Subject: competition

To whom it may concern,

The fact is that at this time in San Diego California the competition among realtors is fierce. We have the big brokerages and the small mom and pops as well as the discount brokerages. I am new and this affects the way I will make it in the business. I am a dedicated professional and am serious about my work.

Sincerely,

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